

Message Text

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21

ACTION EB-11

INFO OCT-01 AF-10 ISO-00 DRC-01 OMB-01 TRSE-00 XMB-07

DOT E-00 L-03 CIAE-00 INR-10 NSAE-00 RSC-01 /045 W

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P R 231100Z NOV 73

FM AMEMBASSY LIBREVILLE

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INFO USDOC WASHDC

AMEMBASSY ABIDJAN

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E.O. 11652: N/A

TAGS: BEXP, GB

SUBJ: TRANSGABON RAILROAD -- NELLO L. TEER CO.

DEPARTMENT PASS EXIMBANK FOR MALLOY

FOR COMMERCE/MEPD

FOR REDSO/ABIDJAN

REF: LBREVILLE 1029

1. AT SECOND SESSION (NOV 21) PREQUALIFICATION REVIEW
USDEL BARELY SUCCEEDED, AFTER CONSIDERABLE DISCUSSION,
OBTAINING OCTRA AGREEMENT NOT REPEAT NOT EXCLUDE TEER FROM
SHORTLIST OF COMPANIES ALLOWED TO BID FOR CONSTRUCTION
OWENDO-BOOUE LEG, PROVIDED USDEL COMES UP WITH SATISFACTORY
SUPPLEMENTARY INFO RE COMPANY QUALIFICATIONS BY DEC. 20.
OCTRA CLAIMS TEER APPLICATION DOSSIER AS SUBMITTED INDICATES
COMPANY LACKS SUFFICIENT EXPERIENCE AND SIZE. PRIMARY
PROBLEM SEEMS TO BE TEER UNDERSTATEMENT RE PROJECTS
PREVIOUSLY BUILT, EQUIPMENT ON HAND, EMPLOYMENT LEVELS--IN
AT LEAST ONE INSTANCE, PERHAPS DUE MISLEADING PHRASEOLOGY
OCTRA NOTICE TO CANDIDATES FOR PREQUALIFICATION.

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2. OCTRA EVALUATING CANDIDATES ON BASIS THEIR GLOBAL--

I.E., FOREIGN PLUS REPEAT PLUS, DOMESTIC OPERATIONS.
CERTAIN KEY ASPECTS TEER SUBMISSION SEEM TO LIMIT DATA TO
FOREIGN OPERATIONS OR, APPARENTLY, AVAILABILITY FACILITIES
FOR OWENDO-BOOUE CONSTRUCTION.

3. EMBASSY SHOULD HAVE FOLLOWING INFO SOONEST (BUT NO
LATER THAN DECEMBER 17 IN VIEW DELAYS IN LOCAL DELIVERY OF
MAIL):

A. TOTAL VOLUME (IN CUBIC METERS) OF EARTHWORKS
CONSTRUCTED IN LAST SIX YEARS.

B. TOTAL LENGTH OF ROADS (HIGHWAYS) BUILT. IN
CASE OF JOINT VENTURES, INDICATE ESTIMATED LENGTH OF ROAD
ASCRIBABLE TO TEER ALONE ON BASIS PERCENTAGE SHARE OF
PARTICIPATION.

C. TOTAL LENGTH OF RAILROADS BUILT (IF ANY) ON SAME
BASIS.

D. VALUE OF TOTAL ANNUAL BUSINESS IN EACH REPEAT EACH
OF LATEST SIX YEARS.

E. TOTAL EQUIPMENT ON HAND (AS AN INDICATION OF
COMPANY'S SIZE, RATHER THAN OF ITS AVAILABILITY FOR THIS
PARTICULAR JOB).

F. TOTAL NUMBER EMPLOYEES ON TEER PAYROLL (STATESIDE
PLUS OVERSEAS) AS OF LATEST READILY AVAILABLE DATE AND AT
MOST ACTIVE POINT (SPECIFY DATE) IN RECENT YEARS. BREAK-
DOWNS SHOULD INCLUDE TWO GROUPS: (1) MANUAL WORKERS,
EQUIPMENT OPERATORS, MAINTENANCE CREWS, CLERICAL, AND
(2) TECHNICAL, ADMINISTRATIVE, EXECUTIVE TYPES.

G. IT WOULD BE VERY HELPFUL IF TEER COULD PROVIDE COPY
ANNUAL REPORT AND PUBLICITY BROCHURES PREFERABLY WITH ILLUSTRATIONS
DESCRIBING EXECUTED KEY PROJECTS IN HIGHWAYS, RAILROADS
AND RELATED AREAS.

4. IF ALL INFO NOT IMMEDIATELY AVAILABLE FROM TEER, PLEASE
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PROVIDE AS MUCH AS POSSIBLE SOONEST, THE REST ASAP AFTERWARDS.

5. RE REFTTEL, OCTRA NOW CONSIDERS RAILROAD CONSTRUCTION
EXPERIENCE VERY HELPFUL, BUT NOT REPEAT NOT INDISPENSABLE
PREREQUISITE SO LONG AS EARTHWORK AND RELATED ACTIVITIES
SUCH AS OCCUR IN HIGHWAY CONSTRUCTION ARE OF SUFFICIENT
MAGNITUDE.
MCKESSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 23 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973LIBREV01037
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: LIBREVILLE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731117/aaaaambk.tel
Line Count: 115
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: LBREVILLE 1029
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 09 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09-Jan-2002 by martinjw>; APPROVED <28-Jan-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRANSGABON RAILROAD -- NELLO L. TEER CO. DEPARTMENT PASS EXIMBANK FOR MALLOY
TAGS: BEXP, GB
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005